

## Maria G. Antoniou

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**From:** Charalambos Papatryfonos <cpapatryfonos@research.org.cy>  
**Sent:** Τετάρτη, 5 Αυγούστου 2020 2:32 μμ  
**To:** Maria G. Antoniou  
**Cc:** Leda Skoufari Themistou; Marcia Trillidou  
**Subject:** Industrial Property application

Dear Maria,

Following our phone conversation yesterday, regarding applying for the Industrial Property program of RIF my comments are as follows.

This program has been running since 2017 as an open call. The initial deadline for this open call was on 30/09/20 and is now extended until 18/12/20. However, please note that funding will be given on a **first come first served basis and only if there is still available budget for this call** at the time of the submission of the application.

Given the above I suggest that you submit your application as soon as possible so as to maximize the possibility of getting the funds and being able to spend it on time

Don't hesitate to contact me for any clarifications

Best regards

**Charalambos Papatryfonos, M.Sc, Ph.D**  
**Scientific Officer**  
**Knowledge Transfer Office**

**Research and Innovation Foundation**  
P.O. Box 23422, 1683 Nicosia, Cyprus  
Tel: +357-22205016, 22205000  
Website: [www.research.org.cy](http://www.research.org.cy)

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## Maria G. Antoniou

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**From:** maria@cyprusseeds.com  
**Sent:** Τετάρτη, 5 Αυγούστου 2020 4:31 μμ  
**To:** Panayiotis Zaphiris; Charalambos Chrisostomou  
**Cc:** Christakis Damianou; Maria G. Antoniou; 'Panagiota Polycarpou'  
**Subject:** Extension of the Funding cycle

Dear Mr. Zaphiris, Mr. Chrisostomou.  
Hope this e-mail finds you well.

We refer to the Research Grant Agreement between Cyprus Seeds and the Cyprus University of Technology, signed on the 2<sup>nd</sup> October, 2019, and we would like to inform you that, given that COVID-19 caused delays in the progress of the projects of the 6 Teams participating in the Cyprus Seeds Program, the 12M 'Funding Period' of the Cyprus Seeds program has been extended by 3 month. The end of the cycle is now the 1<sup>st</sup> October instead of the 1<sup>st</sup> July, 2020.

The 2 Teams from the University participating in the Cyprus Seeds program have already been informed about this.

We are available for any additional information you may need.  
Best

Maria



**Maria Georgiadou**  
**Manager Director**  
**Cyprus Seeds**

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♻️ Think before you print

## Maria G. Antoniou

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**From:** maria@cyprusseeds.com  
**Sent:** Τρίτη, 4 Αυγούστου 2020 12:33 μμ  
**To:** Maria G. Antoniou  
**Cc:** Eleni C. Keliri; 'Panagiota Polycarpou'  
**Subject:** RE: Industrial Property  
**Attachments:** Antoniou\_Terms&Conditions.pdf

Dear Maria.

With regard to the confirmation you require for the patents expenses to be covered by Cyprus Seeds, please see attached the Engaged Letter we signed with you which makes clear reference for the commitment of Cyprus Seeds to cover expenses relating to the filing of a provisional or a full patent.

We are available for any additional clarifications you may need.

Best  
maria



**Maria Georgiadou**  
**Manager Director**  
**Cyprus Seeds**

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🌱 Think before you print

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**From:** Maria G. Antoniou <maria.antoniou@cut.ac.cy>  
**Sent:** Tuesday, August 4, 2020 11:32 AM  
**To:** maria@cyprusseeds.com  
**Subject:** FW: Industrial Property

Dear Maria,

I hope this email finds you well. I saw your missed call on Friday and called you back but I could not get a hold of you. Let me know what you need(ed) me.

I, on the other hand, will need your assistance in order to complete the application for RIF to get another 10KEuros for the patent.

If you see the email below, CUT requires that I first get approval from the Research Committee before sending the application. Since I will not be requesting any money from CUT they need proof that I have other funding sources. They need an official signed letter from you that you will support our application for the "INDUSTRIAL-PROPERTY / 0717" Call of RIF and that you will provide the 10K top-up.

If you need further clarification, please call me

Cheers!

Maria

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**From:** Andrie Ioannou  
**Sent:** Tuesday, August 04, 2020 11:10 AM  
**To:** Maria G. Antoniou <[maria.antoniou@cut.ac.cy](mailto:maria.antoniou@cut.ac.cy)>  
**Cc:** Charalambos Chrisostomou <[c.chrisostomou@cut.ac.cy](mailto:c.chrisostomou@cut.ac.cy)>  
**Subject:** RE: Industrial Property

Ναι Μαρία μου,  
Καλημέρα,  
Α.

**Andrie Ioannou**

Research Officer

Research and Public Relations Office

Tel. 25002078, Fax. 25002763

Email: [andrie.ioannou@cut.ac.cy](mailto:andrie.ioannou@cut.ac.cy)



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**From:** Maria G. Antoniou  
**Sent:** Tuesday, 4 August 2020 11:09 am  
**To:** Andrie Ioannou <[andrie.ioannou@cut.ac.cy](mailto:andrie.ioannou@cut.ac.cy)>  
**Cc:** Charalambos Chrisostomou <[c.chrisostomou@cut.ac.cy](mailto:c.chrisostomou@cut.ac.cy)>  
**Subject:** RE: Industrial Property  
**Importance:** High

Καλησπέρα Άντρη,  
Το top up θα γίνει μέσω της χορηγίας που έχω από το Cyprus Seeds.  
Και σε αυτή τη περίπτωση (που δεν θα γίνει χρήση των κονδυλίων του Πανεπιστημίου) θα πρέπει να λάβω προέγκριση από την ΣΕΕ;  
Καλή συνέχεια,

*Maria G. Antoniou (Ph.D.)*

Assistant Professor

Cyprus University of Technology  
Water Treatment Laboratory-Aqua



<http://wtl-aqua.weebly.com/>

<https://cyanoscyfr.weebly.com/>

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**From:** Andrie Ioannou  
**Sent:** Friday, July 24, 2020 10:29 AM  
**To:** Maria G. Antoniou <[maria.antoniou@cut.ac.cy](mailto:maria.antoniou@cut.ac.cy)>  
**Cc:** Charalambos Chrisostomou <[c.chrisostomou@cut.ac.cy](mailto:c.chrisostomou@cut.ac.cy)>  
**Subject:** RE: Industrial Property

*Αγαπητή Μαρία καλημέρα,*

*Σύμφωνα με την πιο κάτω απόφαση, αν το top-up αφορά σε real money θα πρέπει να τα εξασφαλίσεις από δικές σου πηγές χρηματοδότησης, πχ ταμείο ερευνητή, ΕΔ 3/319, 3/324, Ταμείο Τμήματος κτλ..*

*Επίσης, πρέπει να υποβληθεί αίτημα προέγκρισης της πρότασης από ΣΕΕ που θα είναι τον Σεπτέμβρη.*

**From:** vrector.acad

**Sent:** Monday, 13 April 2020 1:58 PM

**To:** cut.acad <[cut.acad@cut.ac.cy](mailto:cut.acad@cut.ac.cy)>

**Cc:** vrector.acad <[vrector.acad@cut.ac.cy](mailto:vrector.acad@cut.ac.cy)>; Charalambos Chrisostomou <[c.chrisostomou@cut.ac.cy](mailto:c.chrisostomou@cut.ac.cy)>; Marilia Panayiotou <[marilia.panayiotou@cut.ac.cy](mailto:marilia.panayiotou@cut.ac.cy)>; Andria Iapona <[andria.iapona@cut.ac.cy](mailto:andria.iapona@cut.ac.cy)>; Andrie Ioannou <[andrie.ioannou@cut.ac.cy](mailto:andrie.ioannou@cut.ac.cy)>; Marina Hadjivassili <[marina.hadjivassili@cut.ac.cy](mailto:marina.hadjivassili@cut.ac.cy)>

**Subject:** Πολιτική για χειρισμό των Ερευνητικών Προγραμμάτων που απαιτούν συγχρηματοδότηση η οποία δεν επιτρέπεται από τον Χρηματοδότη να καλυφθεί σε είδος (in kind contribution)

Αγαπητά Μέλη του Ακαδημαϊκού Προσωπικού,

Αναφορικά με το παραπάνω θέμα, ενημερώνεστε ότι η Σύγκλητος κατά την 124η Συνεδρία της, ημερομηνίας 08/04/2020, αποφάσισε ομόφωνα όπως εγκρίνει την εισήγηση της 75ης Συνεδρίας της Επιτροπής Έρευνας και Καινοτομίας, ημερομηνίας 13/02/2020, σύμφωνα με την οποία στις περιπτώσεις έργων που ο χρηματοδότης δεν επιτρέπει την κάλυψη της συγχρηματοδότησης με ανθρωπομήνες μελών ΔΕΠ (in kind contribution), αλλά με πραγματικά λεφτά (π.χ. Έργα Καινοτομίας του ΙΔΕΚ):

(1) Να υποβάλλεται αίτημα προέγκρισης στην Επιτροπή Έρευνας για εξασφάλιση έγκρισης για τέτοιου είδους προτάσεις.

(2) Η συγχρηματοδότηση θα καλύπτεται με ένα ή συνδυασμό από το Ταμείο Ερευνητή, το Ταμείο Τμήματος και την Ερευνητική Δραστηριότητα (επιλέξιμες δαπάνες).

Με εκτίμηση,

Καθηγητής Παντελής Χ. Κελίρης  
Αντιπρύτανης Ακαδημαϊκών Υποθέσεων  
Τεχνολογικό Πανεπιστήμιο Κύπρου  
Τμήμα Μηχανολόγων Μηχανικών και Επιστήμης και Μηχανικής Υλικών  
Σχολή Μηχανικής και Τεχνολογίας  
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**From:** Maria G. Antoniou  
**Sent:** Thursday, 23 July 2020 8:43 pm  
**To:** Andrie Ioannou <[andrie.ioannou@cut.ac.cy](mailto:andrie.ioannou@cut.ac.cy)>; Charalambos Chrisostomou <[c.chrisostomou@cut.ac.cy](mailto:c.chrisostomou@cut.ac.cy)>  
**Subject:** Industrial Property  
**Importance:** High

Dear All,

I am contacting you regarding a question that I have regarding the RIF's call on industrial property. After talking to the officer in charge from RIF regarding the call, I have decided to send an application. This call helps researchers with their patenting processes. The call states that the research institute that owns the patenting rights will have to top-up the 10,000 that will be given by RIF. I would like to know whether I can go ahead with my application as is, or I need to get any other approvals from the university prior to that. Please note that this is a first come, first served basis call so your prompt reply is greatly appreciated.

Regards,

*Maria G. Antoniou (Ph.D.)*

Assistant Professor

Cyprus University of Technology  
Department of Chemical Engineering  
Water Treatment Laboratory-Aqua

**AQUA**

<http://wtl-aqua.weebly.com/>

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## Terms & Conditions

### Funding

It is hereby agreed that the funds to be given to you for your project, through host institution, will be a total of **€50,000** and shall be paid in the following manner:

- a) The first instalment will be a flat amount of EUR 10,000 (ten thousand Euros) and will be released upon the signing of the Research Grant Agreement between Cyprus Seeds and the host institution. The Research Grant Agreement is expected to be signed **no later than July 5<sup>th</sup>, 2019**.
- b) The second tranche will be such that, added to the first instalment, will cover 50% of the Total grant amount and will be released by **October 15<sup>th</sup>, 2019 at the latest**.
- c) The final tranche will be the balance of the Total grant amount (50%) and will be released **by February 29<sup>th</sup>, 2020** at the latest; after assessment of progress and approval by the Cyprus Seeds Board of Directors.

Additionally, we have earmarked an amount for your IP expenses (maximum EUR 14K). These funds will be handled by Cyprus Seeds directly, with a firm of Cyprus Seeds' choosing.

Over and above, a Travel budget, (maximum EUR 7K) has been assigned to your project. These funds will only be made available after travel is discussed with and approved by Cyprus Seeds, on a case-by-case basis.

*If during the course of the 12-month period, funds need to be repurposed, we will very gladly facilitate that, as long as repurposing funds helps the project progress towards its end goal.*

We would like to propose a meeting with you at your earliest convenience, to go through your budget analytically. The goal of the exercise is to facilitate the use of funds within your host institution.

### Beyond Funding

Other than funding, we have prepared for you an exciting program during the 12M Funding period, comprising mentoring, training and networking events. Please refer to [Appendix 2](#).

### Important Considerations

- Cyprus Seeds will release funding under the condition that the hosting institution will not deduct overheads from the Cyprus Seeds funds approved for your project.
- At least one member of the research group must be present in **all** Cyprus Seeds' activities, including presentations, reviews, mentoring, training workshops and the Demo Day to take place at end of the 12-month Funding period.
- Any selected Team engaged in immoral activities, including lying, cheating or any activity which may adversely affect the image of Cyprus Seeds, will be disqualified from the Cyprus Seeds Program.
- Cyprus Seeds reserves the right to terminate, at any time, selected groups who violate the Terms & Conditions and processes or do not adequately perform what was described in the Application.

Please provide the names and email addresses of all the Team members of your project (students, postdocs, researchers, outside parties, other), so that we can invite them to events and meetings we will be organizing. **Indicate who will be the main contact of the project for Cyprus Seeds** and send your list to [anna@cyprusseeds.com](mailto:anna@cyprusseeds.com).

In the next few weeks we will assign a Mentor to work with you to help move your project towards commercialization.

Finally, please provide us as soon as possible with a **non-proprietary project summary** (<75 words) which we will include on the Cyprus Seeds website, promotional and advertising material.

Avoid jargon – the aim is to provide a general overview for a public audience.

*Examples of project summaries will be sent to you today*

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**I agree that I will honor this in good faith on the condition that my host institution agrees to receive Cyprus Seeds funding.**

Principal Investigator Name

Maria G. Antoniou

Signature



Date

07/06/2019



## Appendix 1

Funding from Cyprus Seeds carries certain expectations and obligations as outlined below:

### Use of Funds

Funding shall be used with the ultimate goal to commercialize innovative research as described in the submitted application.

### Program Participation

There is an expectation that principal investigators (PIs) funded by the Cyprus Seeds Program are keen to see their research make an impact on the marketplace, whether through a start-up, a licensing agreement or any other means. The Program provides guidance and teambuilding opportunities, through its Mentoring Program as well as connections to the entrepreneurial community in Cyprus and abroad. It hosts an annual Demo Day, occasional workshops and other events to enhance and showcase the innovative work done by Cyprus Seeds grantees. Grantees understand that, if funded by the Cyprus Seeds Program, they will be asked to participate as appropriate. This includes staffing a poster and presenting their project.

### Communication

The PI shall communicate the project's progress through various means, including the following:

- **Regular meetings with mentor** – as appropriate, usually monthly, on Web-Videos.
- **Regular meeting with Cyprus Seeds Executive Team** – as appropriate, but as a minimum, three (3) times during the Funding period.
- **Informal notification of all significant milestones achieved.**
- **Final written report or presentation to Cyprus Seeds.**
- **Patent disclosures.**
- **Publications** – Publication of results from work funded by Cyprus Seeds
- **Media/Publicity** – Grant recipients will be announced in the Media shortly after they are selected. When appropriate, PIs funded by the program might be asked to interface with the press.
- Participating in media and promotional activities to be pursued by Cyprus Seeds, in no way requires grantees to disclose proprietary or otherwise confidential information related to their research.
- Media training will be available. You may be asked to:

X 

- Provide a short-written description with non-confidential information on their project which may be released publicly.
- Share their experience with the Cyprus Seeds program.
- Provide information about their research to be included on Cyprus Seeds' website.

x



## Appendix 2

### Timeline of Events, Meetings, Mentoring on the Ground and Workshops









We advise you to add from now in your Calendar **compulsory** meetings, mentoring on the ground, workshops and events to be offered by Cyprus Seeds, as per the Table outlined below.



Compulsory



Optional – offered with the collaboration of MITEF Greece

Activity	Indicative Dates	Description	Indicative Speaker/Trainer	Content
 Press/ Publicity	10-June- 2019	Public posting of Grant Recipients		
 Event	12-June- 2019	Meet & Greet	Christos Lytras, Managing Partner of Hippocampus.io	Afternoon event with Teams Only
 Event	12-June- 2019	Dinner	Marina Hatsopoulos, entrepreneur and investor in start-ups and technology companies	Evening event with 40 People
 Event	13-June- 2019	Working Breakfast	Marina Hatsopoulos and Philippos Patsalis	Morning event with 35 People
 Mentoring	25/26-June- 2019	Roadmap to Commercialization	Cliff Zintgraff, Program Manager at the IC <sup>2</sup> Institute at the University of Texas  Glenn Robinson brings over 30 years of experience to the IC <sup>2</sup> Institute's Global Commercialization Group.	Morning event with Teams Only
 Workshop 1	1-July-2019	Creating Value for the Innovation	Professor Jerome Schaufeld, author of Commercializing Innovation	All Day event with 60 People
 Event	2-July-2019	MITEF Greece Annual Competition		All Day event with 100 People
 Kick-Off Meeting	11-July- 2019	Welcome Meeting	Anna Protopapas, President and CEO of Mersana Therapeutics	All Day event with Teams Only

X

Meeting	Sept-2019	Project Kick-off	Meeting of Cyprus Seeds Team and mentor	1.5H Meeting with Teams Only
Workshop 2	Sept-2019	Licensing/Patenting	tentative, not confirmed	Teams Only
Mentoring	Oct-2019	Mentoring on the ground	Leon Sandler, Executive Director of MIT Deshpande Center	Teams Only
Event	Dec-2019	Networking Event		100 People
Workshop 3	Jan-2020	Market Discovery & Validation	Karen Golmer, Innovation Manager, MIT Deshpande Centre for Technological Innovation	Teams Only
Meeting	Feb/Mar-2020	Mid-term Review	Meeting of Cyprus Seeds Team and mentor	1.5H Meeting with Teams Only
Workshop 4	April/May-2020	Preparation to pitch to Investors	Linda Plano; Founder of PLANO & SIMPLE	Teams Only
Meeting	May-2020	Final Review	Meeting of Cyprus Seeds Team and mentor	1.5H Meeting with Teams Only
Event	June-2020	Demo Day		100 People
Mentoring Meetings	July-2019 to June-2020	In person, Skype, Web-Video meetings		Teams Only